Leveraging Private Sector (Public Private Partnership)

- Forecast - what's coming down the pipe - work of facilities
- On our schedule vs. anywhere on it coming in the door
- Re-occurring expenses and high level close knowledge of expectations

- Startup program for new businesses
- Support of staff to give prospective business suggestions

- Sandhills Petroleum (as an example)
  - Trust Fund

- Performance Based Outcomes
  - Consensus C TAG - set standards for it going
  - Other TACs, e.g., Landus, Braeside

- Interactive ways to collaborate webinars

- Tech Advisors Group
LEAD!

- Bus. Marketing Specialist
  -
  - What are Director's Bench Marks?
  - What are Bench Marks for NA?
  - Ways to become more objective

  <Em> Emh</Em>
  (Emh)
  <Em> Reid</Em>
  (Reid)
  (Boss)

New Employee - Process
- Identify folks that are on the way out and a plan to replace them

Incentive Program - Merit Raises
- Reduce Paper work - Training, Travel, etc., maybe push down

- Changingourse to Share Projects:
  - Can use parks space
  - Can do the legs
* Search Injury reports to Dir daily for purpose to review.
  → Carla will send memo request.

  → Can enforce dress code
  → Plan has an example
  → Customer Service can account for dress issues.

  → Maybe move ECO to DEAR

  IT Budgets
  → Enterprise Approach
7/15/11 - LR Discussion

1. Consolidate Land Acquisition
2. Outsource Mgmt. of State Lands
   - Ask Legislature for 5.5 mill grant
   - Ask don't put in budget
   - Request for spending authority
     i.e. go mill need for buffer land
   - So state owns buffer around AF Bases

3. Submerge Land Leases
   - Maybe require sign lease as opposed to renting

4. Simplified Submerge Land Lease
   - 10 or 15 Year
   - Automatic
   - Rate Change
   - Good Stewart Leakeal

5. Work of Private Sector to allow Bio-mass Plant on state lands
   - Major sale wood pellets
   - Takes Hell
Personnel ADM

1. Centralizing Budget Functions

2. Expenses (Rent)
   - 12 million

40 leases state wide
- co-locate all other state offices.

8) Distinct Boundaries
   Make Sense

3. State Vehicle Pool
   - 1350 Vehicles Total
   - Aging Fleet
   - 1/3 over 100K
   - 35% less than 5K last year

QWk Camp Hain
- Increase safety awareness +
- Training (boat safety)
- 9/10 - 500 claims
- 800 Rec & Parks
- Need to retrain
- Fireman reports